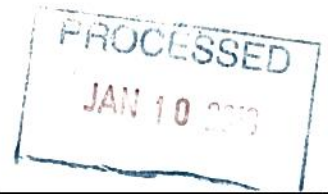




ADM AGRI-INDUSTRIES COMPANY

Windsor, ON

phone # 519-972-8100 www.adm.com/windsor



C.E. YELLOW SOYBEAN DISCOUNT SCHEDULE

ALL BEAN PURCHASES ARE BASED ON #2 C.E. YELLOW SOYBEAN, 13% MOISTURE, 1% DOCKAGE / FOREIGN MATERIAL ALLOWANCE
 ANYTHING OUT OF SPEC IS SUBJECT TO REJECTION

Manager:	Kevin Wright
Merchandiser:	Peter Browne
Merchandiser:	Max Charbonneau
Merchandiser:	Steven Combres
Merchandiser:	Brady Elliott
Merchandiser:	Mark Kovac
Merchandiser:	Annette Mailloux

EFFECTIVE: December 14, 2018 SUBJECT TO CHANGE WITHOUT NOTICE

MOISTURE DISCOUNTS

15% TO 16% SUBJECT TO REJECTION, OVER 16% WILL BE REJECTED

MOISTURE	% OF PRICE	MOISTURE	% OF PRICE	MOISTURE	% OF PRICE	MOISTURE	% OF PRICE	MOISTURE	% OF PRICE
13.1	0.30	13.7	2.10	14.3	3.90	14.9	5.70	15.5	9.00
13.2	0.60	13.8	2.40	14.4	4.20	15.0	6.00	15.6	9.60
13.3	0.90	13.9	2.70	14.5	4.50	15.1	6.60	15.7	10.20
13.4	1.20	14.0	3.00	14.6	4.80	15.2	7.20	15.8	10.80
13.5	1.50	14.1	3.30	14.7	5.10	15.3	7.80	15.9	11.40
13.6	1.80	14.2	3.60	14.8	5.40	15.4	8.40	16.0	12.00

DOCKAGE - FOREIGN MATERIAL - OVER 10% REJECTED

1% DOCKAGE / FOREIGN MATERIAL ALLOWANCE, ALL DOCKAGE & F.M. IN EXCESS OF 1.0% WILL BE DEDUCTED FROM THE GROSS WEIGHT

*FOREIGN MATERIAL IS A GRADING FACTOR & GRADE DISCOUNTS WILL APPLY FOR A LESSER GRADE PER GRADE DISCOUNTS BELOW

GRADE FACTORS & GRADE DISCOUNTS

GRADE DISCOUNT CAD \$/MT	GRADE	T.W. KG/HL	HEAT DAMAGE	TOTAL DAMAGE	DOWNY MILDEW	Other Colours Bi-Coloured	FM other Than Grain	TOTAL FM	SPLITS	ODOUR
\$0.00	1	70+	nil	2.0%	2.0%	2.0%	0.1%	1.0%	10.0%	no odor
\$0.00	2	69.9 - 68.0	0.2%	3.0%	10.0%	3.0%	0.3%	2.0%	15.0%	no odor
\$2.00	3	67.9 - 66.0	1.0%	5.0%	no limit	5.0%	0.5%	3.0%	20.0%	no odor
\$5.00	4	65.9 - 63.0	3.0%	8.0%	no limit	10.0%	2.0%	5.0%	30.0%	slight odor
\$10.00	5	62.9 - 59.0	5.0%	15.0%	no limit	15.0%	3.0%	8.0%	40.0%	slight odor
			**see below	if over see below			Including Sclerotia	Including Other Grains -White Beans included	Over 40% see discounts below	bad odor- Sample Grade

OTHER DISCOUNTS

GREEN DAMAGE	CAD \$ / MT
15.1% to 20%	\$18.00
20.1% to 25%	\$23.00
OVER 25.0% REJECTED	

HEATED
OVER 0.5%
SUBJECT
TO
REJECTION

FM OTHER GRAINS	CAD \$ / MT
OVER 0.5%	Subject to Reject
0.6% to 1.0%	\$0.00
1.1% to 1.5%	\$12.00
1.6% to 2.0%	\$18.00
2.1% to 2.5%	\$24.00
2.6% to 3.0%	\$30.00
OVER 3.0% REJECTED	

SPLITS	CAD \$ / MT
under 40.0%	Grade Discount
40.1% to 45.0%	\$16.00
45.1% to 50.0%	\$20.00
OVER 50% must be scheduled delivery	
60.1% to 60.0%	\$35.00
60.1% to 70.0%	\$60.00
OVER 70.0% REJECTED	