

Parrish & Heimbecker

Soybean Specifications and Discounts

Quality Specifications:

#2 CE Soybeans

Test Weight 68 kg/hL Minimum

Total Damage 3% Maximum

Heat Damage 0.2% Maximum

Total Splits 15% Maximum

Total Foreign Material 2% Maximum*

Moisture 14.0% Maximum**

*1 % dockage/foreign material allowance. All dockage and foreign material in excess of 1.0% will be deducted from gross weight, any dockage and FM above 2% will be subject to rejection or grade discounts below

**Any moisture above 14.0% should be discussed with merchandising team so appropriate arrangements can be made if/when we can handle higher moisture soybeans.

Grade discounts*:

Grade #3 \$2.00/MT

Grade #4 \$5.00/MT

Grade #5 \$10.00/MT

Grade Sample Determined upon receipt of load sample

*All Grade Discounts Subject to Change Anytime Based on Market Conditions

Excess foreign material discounts					
Grade	Foreign Material	FM Add'l Discount	Grade Discount	Total Discount	Total Discount (USD \$)
#3 Canada	2% - 3%	\$7.00 / MT	\$2.00 / MT	\$9.00 / MT	\$7.20 / MT
#4 Canada	3% - 4%	\$7.00 / MT	\$5.00 / MT	\$12.00 / MT	\$9.60 / MT
#4 Canada	4% - 5%	\$10.00 / MT	\$5.00 / MT	\$15.00 / MT	\$12.00 / MT
#5 Canada	5% - 6%	\$8.00 / MT	\$10.00 / MT	\$18.00 / MT	\$14.40 / MT
#5 Canada	6% - 8%	\$12.00 / MT	\$10.00 / MT	\$22.00 / MT	\$17.60 / MT

Subject
to Rejection



Begin Factor	End Factor	Factor	Commodity	Shrink %
0	13.099	Shrinkage %	SOYBEANS - EAST	0%
13.1	13.199	Shrinkage %	SOYBEANS - EAST	0.24%
13.2	13.299	Shrinkage %	SOYBEANS - EAST	0.48%
13.3	13.399	Shrinkage %	SOYBEANS - EAST	0.72%
13.4	13.499	Shrinkage %	SOYBEANS - EAST	0.96%
13.5	13.599	Shrinkage %	SOYBEANS - EAST	1.20%
13.6	13.699	Shrinkage %	SOYBEANS - EAST	1.44%
13.7	13.799	Shrinkage %	SOYBEANS - EAST	1.68%
13.8	13.899	Shrinkage %	SOYBEANS - EAST	1.92%
13.9	13.999	Shrinkage %	SOYBEANS - EAST	2.16%
14	14.099	Shrinkage %	SOYBEANS - EAST	2.40%
14.1	14.199	Shrinkage %	SOYBEANS - EAST	2.64%
14.2	14.299	Shrinkage %	SOYBEANS - EAST	2.88%
14.3	14.399	Shrinkage %	SOYBEANS - EAST	3.12%
14.4	14.499	Shrinkage %	SOYBEANS - EAST	3.36%
14.5	14.599	Shrinkage %	SOYBEANS - EAST	3.60%
14.6	14.699	Shrinkage %	SOYBEANS - EAST	3.82%
14.7	14.799	Shrinkage %	SOYBEANS - EAST	4.04%
14.8	14.899	Shrinkage %	SOYBEANS - EAST	4.26%
14.9	14.999	Shrinkage %	SOYBEANS - EAST	4.48%
15	15.099	Shrinkage %	SOYBEANS - EAST	4.70%
15.1	15.199	Shrinkage %	SOYBEANS - EAST	4.92%
15.2	15.299	Shrinkage %	SOYBEANS - EAST	5.14%
15.3	15.399	Shrinkage %	SOYBEANS - EAST	5.36%
15.4	15.499	Shrinkage %	SOYBEANS - EAST	5.58%
15.5	15.599	Shrinkage %	SOYBEANS - EAST	5.80%
15.6	15.699	Shrinkage %	SOYBEANS - EAST	6.02%
15.7	15.799	Shrinkage %	SOYBEANS - EAST	6.24%
15.8	15.899	Shrinkage %	SOYBEANS - EAST	6.46%
15.9	15.999	Shrinkage %	SOYBEANS - EAST	6.68%
16	16.099	Shrinkage %	SOYBEANS - EAST	6.90%
16.1	16.199	Shrinkage %	SOYBEANS - EAST	7.12%
16.2	16.299	Shrinkage %	SOYBEANS - EAST	7.34%
16.3	16.399	Shrinkage %	SOYBEANS - EAST	7.56%
16.4	16.499	Shrinkage %	SOYBEANS - EAST	7.78%
16.5	16.599	Shrinkage %	SOYBEANS - EAST	8.00%
16.6	16.699	Shrinkage %	SOYBEANS - EAST	8.18%
16.7	16.799	Shrinkage %	SOYBEANS - EAST	8.36%
16.8	16.899	Shrinkage %	SOYBEANS - EAST	8.54%
16.9	16.999	Shrinkage %	SOYBEANS - EAST	8.72%
17	17.099	Shrinkage %	SOYBEANS - EAST	8.90%

17.1	17.199	Shrinkage %	SOYBEANS - EAST	9.08%
17.2	17.299	Shrinkage %	SOYBEANS - EAST	9.26%
17.3	17.399	Shrinkage %	SOYBEANS - EAST	9.44%
17.4	17.499	Shrinkage %	SOYBEANS - EAST	9.62%
17.5	17.599	Shrinkage %	SOYBEANS - EAST	9.80%
17.6	17.699	Shrinkage %	SOYBEANS - EAST	9.98%
17.7	17.799	Shrinkage %	SOYBEANS - EAST	10.16%
17.8	17.899	Shrinkage %	SOYBEANS - EAST	10.34%
17.9	17.999	Shrinkage %	SOYBEANS - EAST	10.52%
18	18.099	Shrinkage %	SOYBEANS - EAST	10.70%
18.1	18.199	Shrinkage %	SOYBEANS - EAST	10.88%
18.2	18.299	Shrinkage %	SOYBEANS - EAST	11.06%
18.3	18.399	Shrinkage %	SOYBEANS - EAST	11.24%
18.4	18.499	Shrinkage %	SOYBEANS - EAST	11.42%
18.5	18.599	Shrinkage %	SOYBEANS - EAST	11.60%
18.6	18.699	Shrinkage %	SOYBEANS - EAST	11.78%
18.7	18.799	Shrinkage %	SOYBEANS - EAST	11.96%
18.8	18.899	Shrinkage %	SOYBEANS - EAST	12.14%
18.9	18.999	Shrinkage %	SOYBEANS - EAST	12.32%
19	19.099	Shrinkage %	SOYBEANS - EAST	12.50%
19.1	19.199	Shrinkage %	SOYBEANS - EAST	12.68%
19.2	19.299	Shrinkage %	SOYBEANS - EAST	12.86%
19.3	19.399	Shrinkage %	SOYBEANS - EAST	13.04%
19.4	19.499	Shrinkage %	SOYBEANS - EAST	13.22%
19.5	19.599	Shrinkage %	SOYBEANS - EAST	13.40%
19.6	19.699	Shrinkage %	SOYBEANS - EAST	13.58%
19.7	19.799	Shrinkage %	SOYBEANS - EAST	13.76%
19.8	19.899	Shrinkage %	SOYBEANS - EAST	13.94%
19.9	19.999	Shrinkage %	SOYBEANS - EAST	14.12%
20	20.099	Shrinkage %	SOYBEANS - EAST	14.30%
20.1	20.199	Shrinkage %	SOYBEANS - EAST	14.48%
20.2	20.299	Shrinkage %	SOYBEANS - EAST	14.66%
20.3	20.399	Shrinkage %	SOYBEANS - EAST	14.84%
20.4	20.499	Shrinkage %	SOYBEANS - EAST	15.02%
20.5	20.599	Shrinkage %	SOYBEANS - EAST	15.20%
20.6	20.699	Shrinkage %	SOYBEANS - EAST	15.38%
20.7	20.799	Shrinkage %	SOYBEANS - EAST	15.56%
20.8	20.899	Shrinkage %	SOYBEANS - EAST	15.74%
20.9	20.999	Shrinkage %	SOYBEANS - EAST	15.92%
21	21.099	Shrinkage %	SOYBEANS - EAST	16.10%
21.1	21.199	Shrinkage %	SOYBEANS - EAST	16.28%
21.2	21.299	Shrinkage %	SOYBEANS - EAST	16.46%
21.3	21.399	Shrinkage %	SOYBEANS - EAST	16.64%
21.4	21.499	Shrinkage %	SOYBEANS - EAST	16.82%
21.5	21.599	Shrinkage %	SOYBEANS - EAST	17.00%
21.6	21.699	Shrinkage %	SOYBEANS - EAST	17.18%
21.7	21.799	Shrinkage %	SOYBEANS - EAST	17.36%

21.8	21.899	Shrinkage %	SOYBEANS - EAST	17.54%
21.9	21.999	Shrinkage %	SOYBEANS - EAST	17.72%
22	22.099	Shrinkage %	SOYBEANS - EAST	17.90%
22.1	22.199	Shrinkage %	SOYBEANS - EAST	18.08%
22.2	22.299	Shrinkage %	SOYBEANS - EAST	18.26%
22.3	22.399	Shrinkage %	SOYBEANS - EAST	18.44%
22.4	22.499	Shrinkage %	SOYBEANS - EAST	18.62%
22.5	22.599	Shrinkage %	SOYBEANS - EAST	18.80%
22.6	22.699	Shrinkage %	SOYBEANS - EAST	18.98%
22.7	22.799	Shrinkage %	SOYBEANS - EAST	19.16%
22.8	22.899	Shrinkage %	SOYBEANS - EAST	19.34%
22.9	22.999	Shrinkage %	SOYBEANS - EAST	19.52%
23	23.099	Shrinkage %	SOYBEANS - EAST	19.70%
23.1	23.199	Shrinkage %	SOYBEANS - EAST	19.88%
23.2	23.299	Shrinkage %	SOYBEANS - EAST	20.06%
23.3	23.399	Shrinkage %	SOYBEANS - EAST	20.24%
23.4	23.499	Shrinkage %	SOYBEANS - EAST	20.42%
23.5	23.599	Shrinkage %	SOYBEANS - EAST	20.60%
23.6	23.699	Shrinkage %	SOYBEANS - EAST	20.78%
23.7	23.799	Shrinkage %	SOYBEANS - EAST	20.96%
23.8	23.899	Shrinkage %	SOYBEANS - EAST	21.14%
23.9	23.999	Shrinkage %	SOYBEANS - EAST	21.32%
24	24.099	Shrinkage %	SOYBEANS - EAST	21.50%
24.1	24.199	Shrinkage %	SOYBEANS - EAST	21.68%
24.2	24.299	Shrinkage %	SOYBEANS - EAST	21.86%
24.3	24.399	Shrinkage %	SOYBEANS - EAST	22.04%
24.4	24.499	Shrinkage %	SOYBEANS - EAST	22.22%
24.5	24.599	Shrinkage %	SOYBEANS - EAST	22.40%
24.6	24.699	Shrinkage %	SOYBEANS - EAST	22.58%
24.7	24.799	Shrinkage %	SOYBEANS - EAST	22.76%
24.8	24.899	Shrinkage %	SOYBEANS - EAST	22.94%
24.9	24.999	Shrinkage %	SOYBEANS - EAST	23.12%
25	25.099	Shrinkage %	SOYBEANS - EAST	23.30%
0	100	Total Combined FM D	SOYBEANS - EAST	0.00%
0	100	Total Dockage	SOYBEANS - EAST	0.00%
0	100	Total Foreign Material	SOYBEANS - EAST	0.00%